From: Paul Van Meel
To: Mark Mueller; Yoselyn Moreno; Brett Fulgoni; Chenin Dow; Cody Graybehl; Christopher Williams; Daniel Rios; Daniel Cohen; Bradley Dandridge; Shane Brown
Cc: Tracy Rosas; Tiffany Alvarez; Kristi Toles
Subject: RE: Amazon Idea Session
Date: Monday, February 9, 2026 3:57:47 PM
Attachments: image004.png
image005.png
image006.png
image007.png

Hello,

For the DFR, using a recent Flock quote here is the cost:

? Flock Aerodome DFR M350 + HotSwap Dock **($150k annually per dock).**

To provide coverage with these drones for the entire city, we would need two docks, leaving us with $300K per year.

Paul Van Meel
Commander
Santa Maria Police Department
pvanmeel@cityofsantamaria.org
(805)-928-3781 ext. 2495

From: Mark Mueller <mmueller@cityofsantamaria.org>
Sent: Monday, February 9, 2026 3:27 PM
To: Yoselyn Moreno <ymoreno@cityofsantamaria.org>; Brett Fulgoni <bfulgoni@cityofsantamaria.org>; Chenin Dow <cdow@cityofsantamaria.org>; Cody Graybehl <cgraybehl@cityofsantamaria.org>; Christopher Williams <cwilliams@cityofsantamaria.org>; Paul Van Meel <pvanmeel@cityofsantamaria.org>; Daniel Rios <drios@cityofsantamaria.org>; Daniel Cohen <dcohen@cityofsantamaria.org>; Bradley Dandridge <bdandridge@cityofsantamaria.org>; Shane Brown <sbrown@cityofsantamaria.org>
Cc: Tracy Rosas <trosas@cityofsantamaria.org>; Tiffany Alvarez <talvarez@cityofsantamaria.org>; Kristi Toles <ktoles@cityofsantamaria.org>
Subject: RE: Amazon Idea Session

All,

My notes:

1. ALPR
    a. Assume around $500k/year
    b. Dan Cohen to check with Flock to see if we can lock in a contract extension

    for $1 to $2.5M. (2-5 years)

2. DFR
    a. Assume $300k/year
    b. Paul Van Meel to confirm numbers and our ask.

Responses sooner than later would be appreciated.

Thanks!

Mark Mueller
Principal Civil Engineer
City of Santa Maria Public Works Department, Engineering Division
110 S. Pine Street, Suite 221
(805)925-0951 x 1667
mmueller@cityofsantamaria.org

-----Original Appointment-----
From: Yoselyn Moreno <ymoreno@cityofsantamaria.org>
Sent: Thursday, January 29, 2026 11:32 AM
To: Yoselyn Moreno; Brett Fulgoni; Mark Mueller; Chenin Dow; Cody Graybehl; Christopher Williams; Paul Van Meel; Daniel Rios; Daniel Cohen; Bradley Dandridge; Shane Brown
Cc: Tracy Rosas; Tiffany Alvarez; Kristi Toles
Subject: Amazon Idea Session
When: Monday, February 9, 2026 3:00 PM-4:00 PM (UTC-08:00) Pacific Time (US & Canada).
Where: Microsoft Teams Meeting

Setting up per Brett’s request. Please feel free to forward the invite to other staff that you would like to have included in this meeting.

Microsoft Teams meeting

Join: https://teams.microsoft.com/meet/25321859797085?p=PNfkKtQGLp0U9uuTj5

Meeting ID: 253 218 597 970 85

Passcode: Xn2Nx7g2

Need help? | System reference

For organizers: Meeting options

FYI – Tracy, Tiffany, and Kristi